ITEM NO. \_\_\_\_<u>7a\_Supp</u>

DATE OF MEETING November 13, 2012

### Leading for Performance

Metrics and CPI Implementation

Briefing to the Port of Seattle Commission
November 13, 2012



### Port Challenges and Opportunities

#### Challenges

- Diverse business lines, customers, stakeholders
- Competing and conflicting priorities
- Limited time and resources versus demands

#### Opportunities

- 1,666 employees focused on the vital priorities
- Common language for strategy and one port alignment
- Creative tools that leverage one another's learning & experience

#### Metrics and CPI

- □ These two initiatives are inter-related.
  - Metrics will help align Port internal activities to help us all pull forward in the same direction.
  - CPI improves work efficiency and strengthens internal capability for better performance on key metrics.
- Both support Century Agenda and Port Strategies
- Both are making meaningful progress
- □ Today's Briefing Objectives:
  - Increase awareness
  - Reinforce Commission support

### Metrics – Progress to Date

- Benchmarked with UW, King County, PDX
- Top Tier Metrics for divisions are defined
- Good progress to date in defining Second Tier metrics within Departments
- Dashboard for metrics is operating and continues to be populated by departments & functional teams
- Common definitions and language are in place for clarity of understanding
- Starting to incorporate into annual budget work

#### Metrics – current activities

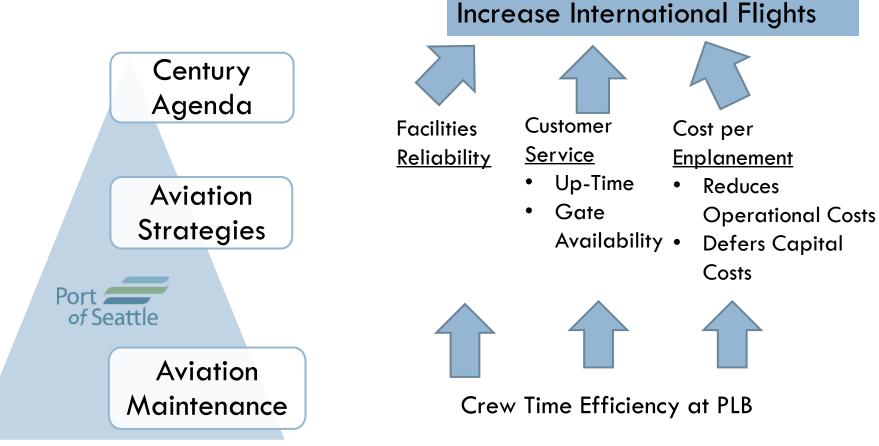
- Improving ties to budget process including quarterly financials
- Improving ties to divisions strategies with 2013 budget cycle
- Departments assessing and improving 2<sup>nd</sup> and 3<sup>rd</sup> tier metrics
- Cascading metrics will ensure more employees are pulling in the same direction and better connected to Century Agenda and various Port strategies

### Metrics – Cascade Example

Century Agenda Strategy = Increase International Flights Commission **Aviation Strategies Facilities** Division Aviation Operations (KPI) Aircraft Turns per Day Department Passenger Loading Bridge Crew: Aviation Maintenance (KPM) Department Time at each PLB Department Aviation Facilities (KPI) Number of PLBs Monitored Department Aviation Planning Forecast: Number of PLBs in 2020

### Metrics – Benefits to Strategies

Many small metric improvements can provide tangible Port benefits:



#### Metrics Dashboard Site

http://collab.portseattle.org/sites/metrics/default.aspx

### CPI - Improve the Process!!!

- CPI is about the <u>processes</u>:
  - The Port uses thousands of processes to transact its business. Many processes have not been reviewed and improved for years.
- □ CPI will:
  - Improve our processes by removing wasteful steps
  - Simplify processes and make them more efficient
  - Examine processes from the customer's perspective
  - Utilize employees knowledge to improve work flow

### CPI - Who is Successfully Using it?























#### CPI - The 'What' and 'How'

- □ Waste: Waiting, Motion, Overprocessing, etc.
- □ Voice of the Customer
- □ Teamwork
- Workshops and employee engagement
- □ Walk the process and map it
- Current state measurements, then future state
- Team report outs and celebration

### **CPI - Universal Principles**

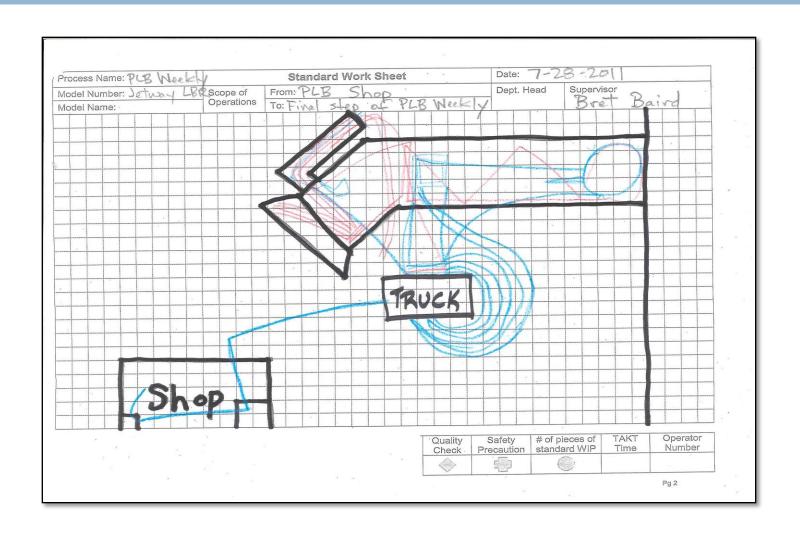
- Waste exists within processes
- Processes apply to all organizations
  - Service and Manufacturing
  - Private and public
  - Salaried and represented

# CPI - Trial Success #1 PLB Preventative Maintenance Process





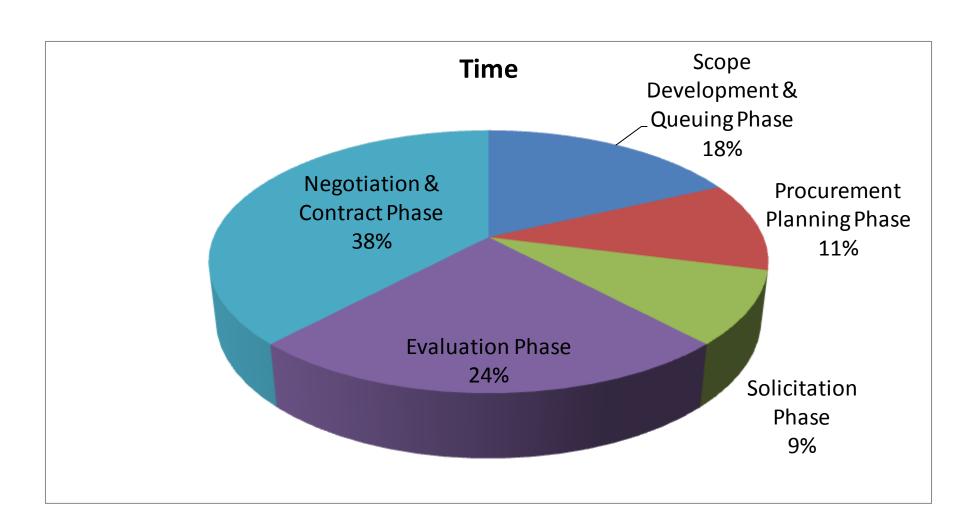
# CPI - Trial Success #1 PLB Waste of Motion



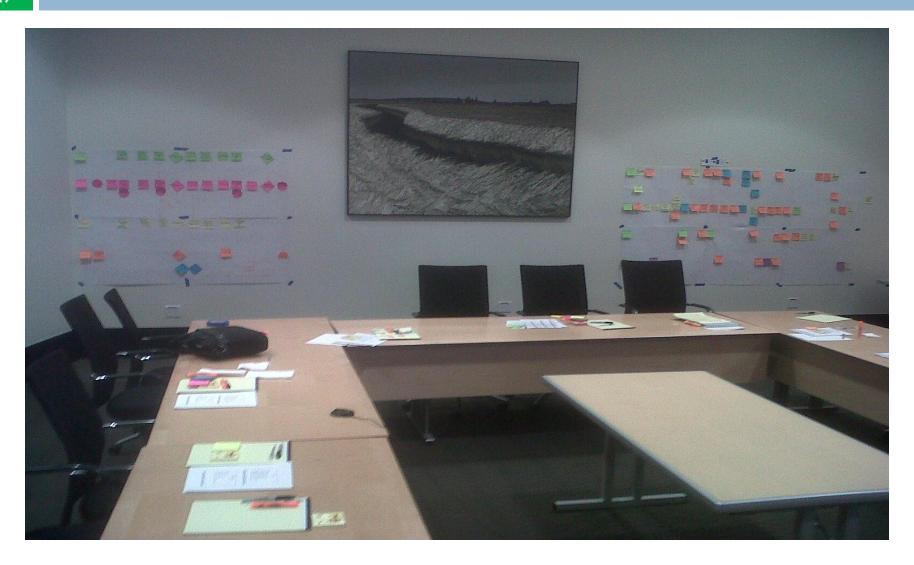
# CPI - Trial Success #1 Estimated PLB Results

- □ Estimated increase in overall PLB capacity of 3%
  - Reduced process time by 15 minutes per bridge
  - □ From 51 to 12 Work Orders per week
  - □ From 102 to 24 pieces of paper per week
  - Reduced Foreman administration time by 3 hrs./week
  - Less walking distance, fuel usage, mileage on truck

# CPI - Trial Success #2 CPO Consultant Evaluation Phase



# CPI - Trail Success #2 Procurement Mapping — Future States



# CPI - Trial Success #2 Procurement Mapping — Results

- □ Estimated reduction in days from 62 to 34 days.
  - Reduced documentation requirements
  - Elimination of rework eliminated the "do-loops"
  - Addition of Team Consensus Meetings now being tested for added time savings

### CPI - Trial Success #3 **Employee Time Tracking**

REQUEST FOR LEAVE FOR SALARIED OR WAGE EMPLOYEES		Port Feattle	DATE OF A	DATE OF APPLICATION	
HOURS OR FLOATING HOURS OR FLOATING HOLIDA  1. EMPLOYEE COMPLET  2. EMPLOYEE SUBMITS  3. APPLICATION IS SUB	IOLIDAY(S) REQUESTED WIL Y(S). ES APPLICATION APPLICATION TO LOCATION:	L BE PAID ONLY IF EMPLOYEE F  4. SUPERVISOR DETERMINE IF EMPLOYEE 5.	ING DAYS PRIOR TO REQUESTED LEAS SUFFICIENT HOURS ACCRUED, OF APPLICATION IS SUBMITTED TO DEP. FOR APPROVAL WHITE COPY IS RETURNED TO EMPLOY.	HAS NOT USED ARTMENT HEAD TIMEKEEPER	
MPLOYEE NAME (PRINT		DEPARTMENT	LOCATION		
		DATE(S) REQUESTED			
TYPE OF LEAVE   FROM		THROI	JGH	HOURS	
EMPLOYEE'S SIGNATURE		TIMEKEEPER'S VERIFICATION LEAVE HOURS AVAILABLE	OF TOTAL NUMBER OF HOO OF REQUESTED LI	NUMBER OF HOURS REQUESTED LEAVE HRS	
** APPROVAL OF THE AGREEMENT, POLICE THIS REQUEST.	IIS REQUEST FOR LEAVE ES, OR RESOLUTION GOV	E ASSUMES THAT THIS REQU VERNING THE CONDITIONS (	IEST IS IN ACCORDANCE WITH T OF EMPLOYMENT FOR THE EMPL	HE CONTRACT, OYEE MAKING	
OCATION SUPERVISOR	APPROVAL	DEPARTM	ENT HEAD APPROVAL		
••x		x_			
Control of the second				REV. 6/187	

# CPI - Trial Success #3 Employee Time Tracking

- Estimated savings of over \$6,000 in material and labor in the first year.
  - Reduced the number of steps in the process from 13 down to 7.
  - Reduced paper and walking distance to 0.
  - Pilot process being tested in Aviation Facilities and Infrastructure group.

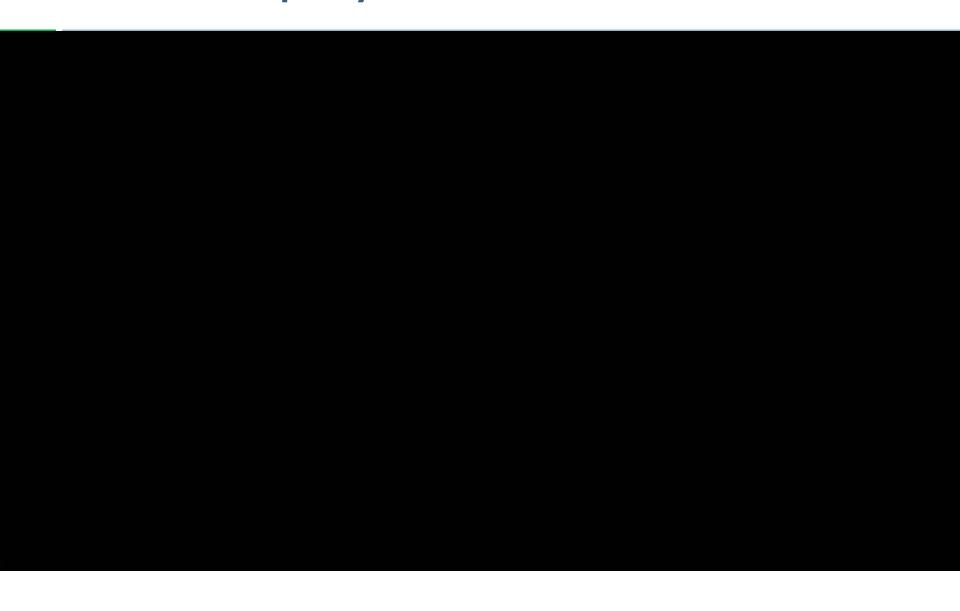
### Most Important Part of CPI & Metrics



### **Moving Forward**

- □ The port's senior leaders have given us the go-ahead
  - CPI aligns with port-wide metrics, airport strategies, employee development and engagement, etc.
- □ Tay has announced the program via email to employees
- □ Topic of discussion at Port Retreat
- Next 12 months are planned
  - Each division's first workshop event
  - CPI Specialists
  - CPI Information Sessions

### CPI – Employee Reactions



## Questions?